



## L.C. BOGARD, III

1927 Rogero Road, Jacksonville, Florida 32211

**Mobile Phone:** (904) 515-5675 or **Email:** soccerupamerica@gmail.com

### PROFESSIONAL OBJECTIVE

To gain acceptance into the University of the Virgin Islands and earn a degree in Applied Science in Maritime Transportation.

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### CAREER SUMMARY

- Proven Investor/Owner with over 15 years Sales, Marketing, Lending and Operations Management expertise executing Residential and Commercial sales
  - Worked Ten (10) years for the best in the business (Century 21 and REMAX) and was part of a Century 21 team that "placed at the top of team rankings - nationally"
  - Specializes in Visual Merchandising, Sales & Marketing and meets the challenge; efforts culminates in successful revenue growth for the corporate team
  - Spearheads and develops programs and initiatives designed to train and develop teams of professional and excels in Culturally Diverse Environments
  - Proven Investor/Owner with over 15 years Sales, Marketing, Lending and Operations Management expertise executing Residential and Commercial sales initiatives
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### AWARDS/RECOGNITION

- \* Successfully led terminal operations, which included 39 employees, scheduling and assigning shifts and job duties; trained team coaches and developed future leadership
- \* Serves as a Management Consultant Analyst and meets with Owner and Officers of companies to improve their business organizational structure and profitability

### PROFESSIONAL EXPERIENCE

- **President/Trainer:** Soccer Up America, LLC; 1927 Rogero Road; Jacksonville, Florida, 32211; 02/233 - 23/456
  - Serves as a Management Consultant Analyst and meets with Owner and Officers of companies to improve their business organizational structure and profitability
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## PROFESSIONAL EXPERIENCE CONTINUED

- **President/Trainer:** Soccer Up America; 1927 Rogero Road; Jacksonville, Florida, 32211; 02/3333 - 12/4444 Supervised all aspects of business operations; Greeted parents and players (customers); Ascertained their Educational and Training needs. Supervised all aspects of business operations; Greeted parents and players (customers); Ascertained their Educational and Training needs. Supervised all aspects of business operations; Greeted parents and players (customers); Ascertained their Educational and Training needs.

## EDUCATION

- **Graduate:** Florida; Soccer Up America, LLC; **Major:** Soccer Up America, LLC; **Concentration:** Business Management; **Minor:** Biology; Jacksonville, Florida; 88/888 - 99/999; **Date of Graduation:** 12/1999; Cum Laude; Class GPA; 6.0 Scale; **GPA: 3.5**

## ADVANCED/SPECIALIZED TRAINING

- **Course:** Top Dog Electrical School; **Certificate:** Electrical Technician; **Emphasis:** Electrical; Jacksonville, Florida; 12/1999

## PROFESSIONAL LICENSES

- Attended: Brian Buffuni Real Estate Sales Training; **License:** State of Florida Real Estate Agent; **Area of Study:** Real Estate; Jacksonville, Florida; 03/2020

## PROFESSIONAL CERTIFICATIONS

- Accounting CPA USA; **License:** Certified Public Accountant; **Emphasis:** Accounting; Metairie, Florida; 09/2021

## INFORMATION TECHNOLOGY

- **Operating System:** Windows 10; Apple; Mac; Win XP; Win ME
- **Proprietary:** LibreOffice; VLC Media Player; GIMP; Shotcut; Brave; Audacity;

KeePass; Thunderbird; FileZilla; Linux and Rail América Systems: NFO; RMI/TMS

- **Mainstream:** MS Word; Excel and Outlook; Front Page; MS Outlook; AOL; Paint; Corel Draw
- **Social Media:** Zoom; Skype; Facebook Group and Page Development, Management and Marketing Solutions
- **Networking:** TCP/IP Protocols; LAN/WAN Architecture
- **Web Development:** WordPress; Angular; React and PHP
- **Other:** MS Explorer; Safari; Google Chrome and Google

### PROFESSIONAL MEMBERSHIPS AND CLUBS

- **Founder:** Gatekeepers For Christ International (Non-Profit); Gatekeepers For Christ are the keepers and guardians of all things that are right; good and true in the Kingdom of GOD; 1927 Rogero Road; Jacksonville, Florida, 32211; 02/2017 - 02/2021

### PROFESSIONAL AFFILIATIONS

- **President:** Gatekeepers For Christ International (Non-Profit); Gatekeepers For Christ International (Non-Profit); 1927 Rogero Road; Jacksonville, Florida, 32211; 22/2222 - 12/3333